

# Eric Basu

President & CEO, Sentek Global

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## Summary

Entrepreneur and corporate manager with specific expertise in technology solutions, marketing to government and commercial executives, International business, and leadership of small to medium organizations | EMBA Anderson Business School, UCLA. | B.S. Molecular Biology San Jose State University | Former SEAL Officer, U.S. Navy

## Specialties

Business and practice development | Government Contracting | Security company management | Command and Control Systems | Special Operations | Large scale (\$20M plus budget) IT project management | Southeast Asia and Africa | Mergers and acquisition | P&L

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## Experience

### **President & CEO at Sentek Global**

June 2001 - Present (8 years 8 months)

Founder and CEO. Sentek is the firm of choice for spearheading and supporting government and commercial IT programs. Sentek has both broad and deep experience and qualifications in C4ISR, Information Assurance, and Information Operations. We provide engineering and program management support to government customers around the world.

Sentek's management team includes retired senior military and government personnel, each with decades of experience in areas such as IT architecture, C2 systems, Anti-terrorism, and Special Operations. Our professionals have developed a reputation for providing unique expertise to assist our clients in meeting their requirements, expanding their programs and accomplishing their missions. We are an SBA 8(a) SDB, SDVOSB and CA certified DVBE.

Sentek has received numerous citations to include the 2007 Inc 500 Fastest Growing Companies (#269), 2008 Inc 5000, 2007 & 2008 San Diego Business Journal 100 Fastest Growing Private Companies (#32), and the 2007 Washington Fast 50.

*12 recommendations available upon request*

### **President at Global Entertainment Security**

February 2005 - June 2006 (1 year 5 months)

Co-Founded, built and managed company with a national presence in over 20 cities, providing unique security services to the entertainment industry domestically and abroad. Services were focused upon intellectual property protection, executive protection and other specialized security

services. GES has offices in San Diego, Los Angeles, and New York, over 400 agents and a client base of Fortune 100 clients. Sold the company in July 2006 to private investors.

### **Managing Director at Bradbury Capital Group**

September 2001 - December 2004 (3 years 4 months)

Managing Director of a leveraged buy-out partnership, targeted at small companies with valuations of between \$2M and \$10M.

*1 recommendation available upon request*

### **Chief Portal Architect at Alitum**

March 1999 - June 2001 (2 years 4 months)

Chief technical architect, product development manager, and project manager for a Knowledge Management Portal product integrated with underlying financial applications.

### **Senior Consultant at PricewaterhouseCoopers**

August 1998 - March 2000 (1 year 8 months)

Managed various IT enterprise projects, including a knowledge management portal development project serving 30,000 users.

### **Consultant at KPMG Consulting (now BearingPoint)**

December 1997 - August 1998 (9 months)

Worked on and managed multiple projects, including an enterprise Activity-Based Costing initiative, multiple enterprise Business Process Reengineering projects, and several knowledge management initiatives.

*2 recommendations available upon request*

### **Special Warfare Officer (SEAL) at US Navy**

September 1988 - December 1997 (9 years 4 months)

Held a variety of leadership operations positions, participating, coordinating, and leading multiple special operations teams internationally.

*2 recommendations available upon request*

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## Education

### **University of California, Los Angeles - The Anderson School of Management**

EMBA, n/a, 1999 - 2001

### **San Jose State University**

BS, Molecular Biology, September 1983 - June 1988

### **Independence High**

1979 - 1983

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## Honors and Awards

National Merit Scholarship Recipient. Published and cited regarding entrepreneurial issues in the Wall Street Journal, BizSanDiego, the San Diego Business Journal, Washington Technology News, and BusinessWeek. Regular speaker at industry and entrepreneurial events.

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## 17 people have recommended Eric

"Eric and his company, Sentek, supported me in several different positions at PEO C4I and SPAWARSYSCOM. His personnel are well regarded in many corners of government IT and program management because of their ability to see the environment clearly, exceptional technical acumen, and ability to produce desired results. Eric and Sentek have my strongest personal recommendation as the "go-to" company for the very best in IT engineering and program management support."

— **Joe Adan**, was Eric's client

"Eric is truly one of the finest entrepreneurs I met. He possesses unwavering commitment and passion for what he does while fostering a positive environment for his team so they can exceed their own expectations. I am convinced there is nothing this person can't do once he sets his mind to it. It's been a privilege to work with him."

— **David Oates, APR, Principal, Stalwart Communications**, was with another company when working with Eric at Sentek Consulting

"Eric is an extremely intelligent and driven executive with a very broad portfolio of management skills. He is a natural leader with the ability to pull together incredibly talented teams of top performers. His business acumen and keen attention to detail will ensure that no opportunity is missed by any company he leads."

— **Efrem Venters, US Navy Officer, US Navy**, worked directly with Eric at Sentek Consulting

"Eric is an incredibly intelligent and sincere professional and is passionate about innovation and I would absolutely work with him."

— **John Surmont, Special Warfare Officer, US Gov't**, worked with Eric at US Navy

"Eric is an extremely effective consultant and a great leader. When I was at COMNAVAIRPAC (an organization within the US Navy), Eric and his team performed an incredible redesign of our corporate intranet. I give Eric and Sentek the highest possible endorsement."

— **Steven Yodowitz**, was with another company when working with Eric at Sentek Consulting

"Eric is a strong leader and manager, who consistently delivers exceptional results. I've had the pleasure of working with him in varying capacities since 1989, and we continue to explore new opportunities on a regular basis. He has my complete support and endorsement."

— **Damon Woo**, was with another company when working with Eric at Sentek Consulting

"I have been associated with Eric professionally for over eight years. I have observed with admiration as Eric has successfully implemented ambitious, controlled growth strategies for Sentek. I confidently advocated Sentek as a strategic business partner for my current Big-4 firm, based on Sentek's reputation for quality service delivery and my personal knowledge of Eric's business integrity."

— **Mike Fuller**, *Staff Officer, US Navy Central Command, Kingdom of Bahrain*, worked directly with Eric at Sentek Consulting

"Eric is a first rate person and leader. He has a clear vision for where to take his company and he has the skills to execute. He is candid and thoughtful in his demeanor - a great person to work for and to work with. Scott Griffiths"

— **Scott Griffiths**, was a consultant or contractor to Eric at Sentek Consulting

"I have known Eric for 5 years and recommend working with him highly. Our relationship has grown, in large part, as a result of his professionalism. Sentek Consulting and Eric Basu's above board practices ensure quality business relationships. Jon Kerr Principal Bond Associates"

— **Jon Kerr**, was with another company when working with Eric at Sentek Consulting

"Eric and I are partners in different Defense Contracting companies. Eric is a tremendous individual on both the sales, executive leadership, and management front. He's a great partner and a good friend and I would at anytime work with him, for him, or have him work for me."

— **Douglas Burke**, was with another company when working with Eric at Sentek Consulting

"Eric is a hard working and intelligent business entrepreneur. I first had the opportunity to work alongside him and now for him at Sentek Consulting. Eric has the ability to cut through bureaucratic issues while delivering exceptional service. Eric also provides leadership and mentorship to the company's employees while steadily growing Sentek's client list."

— **Kapil Mathur**, *Director, Sentek Consulting*, reported to Eric at Sentek Consulting

"\* I worked closely with Eric on a high-profile client engagement for the USN/DoD. He showed great technical knowledge/innovation and management skill in leading the project's technical implementation team (web/online collaboration site development, etc.), as well as outstanding client relationship skill (very senior executive level clients)."

— **Mike Fuller**, *Senior Consultant, KPMG Peat Marwick, LLP*, worked directly with Eric at KPMG Consulting (now BearingPoint)

"I've worked with Eric in academic, entrepreneurial, and business environments since 1999. At Bradbury Eric has demonstrated considerable acumen in validating potential acquisitions, conducting due diligence, negotiating, and managing the acquisition team. Also, Eric's success with Sentek is demonstrated by his ability to attract talent and build a thriving business through bust and boom."

— **Calvin Lam**, worked directly with Eric at Bradbury Capital Group

"Eric is an execution oriented leader who possesses a strong ability to synthesize large scale business issues and drive to their resolution. Eric was instrumental in driving the practice's integration of technology into the business consulting offerings. Working directly with Eric, I was most impressed by the high standards to which he held himself and those with which he worked."

— **Trever Acers**, *Senior Business Analyst, KPMG Consulting (now Bearingpoint)*, worked directly with Eric at KPMG Consulting (now BearingPoint)

"I've served with Eric at SEAL Team THREE and have maintained contact over the past 10 years. He always demonstrated the proven ability, competence and results oriented focus, characteristic of all members of elite military units. A consummate professional, Eric has taken his leadership and team leading skills from the SEALs and applied it successfully to all his business & personal endeavors."

— **Dan O'Shea**, *SOF Advisor to CENTCOM, US Navy/Special Operations Command CENTRAL*, worked directly with Eric at US Navy

"The ambition, creativity, high standards, and drive to win that Eric exhibited as a US Navy SEAL have clearly carried through to his business life. He is a direct and capable leader who puts the interests of his clients and employees above his own to deliver excellence in every endeavor he pursues. He has an amazing ability to quickly grasp widely varied and complex business situations."

— **Jason Johnson**, was a consultant or contractor to Eric at Sentek Consulting

"I have contracted with Sentek Consulting for several projects. Eric is extremely professional, with deliverables always exceeding expectations. Sentek built an interactive web community and ecommerce engine which has allowed me to achieve over \$1 million in revenue from online transactions. Highly recommend Eric for gov't and/or commercial work. Mark Divine, CEO Divine Ventures, Inc."

— **Mark Divine**, was Eric's client

[Contact Eric on LinkedIn](#)