A Few Thoughts on Partnership

- Critical to long-term success...yours and ours

- Continued dialogue is vital to developing the right capabilities
  - Affordable up front
  - Sustainable in the long run... low Total Cost of Ownership... open architecture

- As we shift focus from platforms to payloads we will pursue platforms that are more adaptable and flexible in terms of payload capability

- Achieve cost effectiveness through serial production of flexible, adaptable, multi-mission, multi-sensor platforms.

- We do not have all the answers or expertise or ideas.

- We will continue to rely on Industry to fill critical gaps.

- Forums like this are helpful
  - Sharing knowledge
  - Synchronizing efforts

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How Can You Help?

- Rapid technology development
- Help us shorten the acquisition process
- Reliable, resilient, redundant, and modular hardware
- Open architecture
- Single/limited purpose modules, easy to install
- Smaller and lighter replacements
- Limited first software versions – warfighters will drive enhancements
- Don’t be greedy

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How Can You Help?

- Double/cross check your supply chain
  - Support MTBF
  - Boost to MTBF/3 for new technology or high risk/dynamic components
- Training materials... on time
- Fusion of sensors/transport/processors and system of systems fit
- System status – know when/why it broke
- Protect your information
- Communicate on programs of record – Sponsor/OSD/Hill

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