



**Gavan Egan**  
**Managing Director, Cloud Services**  
**Verizon Enterprise Solutions**

Gavan Egan is Managing Director, Cloud EMEA at Verizon and brings more than 25 years cross-functional experience in IT to this role. He leads an organisation driving the growth of Verizon's Cloud Services in EMEA. Prior to assuming this leadership role Egan was responsible for Verizon's Security Services business in EMEA.

From 2005 and 2007, Egan worked as vice president and general manager of EMEA for security specialist Cybertrust. Key services included both Managed and Professional Security Services. In this role he led the integration and growth of the EMEA business. Before this, he was vice president sales and services at security provider BeTrusted, overseeing the post-merger operations between BeTrusted EMEA and Baltimore.

As senior vice president at Baltimore Technologies, a security provider famed for its encryption technologies, he was responsible for Baltimore's strategic alliance program and sales in Asia-Pacific and the Americas and led the company's drive to use an indirect channel model.

Previously, between 1996 and 2000, Egan was vice president, technology for IDA Ireland, the Industrial Development Agency of Ireland. Here he was selling Ireland as an investment location to U.S. technology companies.

Gavan holds a master of business administration (MBA) degree in finance and international business from Santa Clara University, U.S, a diploma in business strategy from the Irish Management Institute, and a degree in electronic engineering from Trinity College, both in Dublin, Ireland.

March 2014