



## Know Before You Go!

### **AFCEA Small Business Innovation Summit**

Thursday, July 26

Sheraton Tysons Hotel

8661 Leesburg Pike

Tysons, Virginia

**Attire:** Business Casual – This is a “No Tie” Conference.

**Visibility Tip:** Bring a lanyard with your company name/logo for your name badge.

**AFCEA Re-cycles and Reuses:** At the end of the conference, please drop off the plastic sleeve from your name badge at the registration desk

### **Highlights:**

Registration opens at 7:00 a.m., Fairfax Ballroom Foyer

Program begins 8:00 a.m., Fairfax Ballroom

Lunch: 12:30 p.m. to 1:45 p.m., Fairfax Ballroom

Conference ends: 5:30 p.m.

Link to the agenda: <https://www.afcea.org/event/InnovationSummit-Agenda>

**Networking Plus!** Email Elizabeth Moon (emoon@afcea.org) by Noon, Wednesday, if you’d like to have a table with a name tent in the ballroom. We’ll have sign-up sheets at the registration desk for you to reserve 10 minutes of time. It will be first come, first served.

### **Helpful Hints:**

- Bring a hearty handful of your business cards and corporate capabilities sheets.
- Do research on registered companies. Cross check partnering possibilities against opportunities you are tracking.
- Be ready to deliver your “elevator speech”. Focus on what you do and where you want to go.
- View standing in line for registration, food, beverage, or restroom as an opportunity to get to know the person(s) standing in front and behind you.
- When you ask a question, state your name and company name for the audience to find you during networking breaks.
- Set a goal for yourself ... I am going to meet (XX) new contacts today.



## **Registered companies:**

### **Industry:**

Accelera Solutions, Inc., Advanced Software Systems (ASSYST), AFCEA International, Agilious, AIMSTAR Information Solutions, Inc., Amtower & Company, Amulet Hotkey, Anika Systems, Aretec, Inc., Armodias LLC, AT&T, Aurora Government, Avocado Systems, Bivio Networks, Inc., BlackHorse Solutions, Inc., BlackRidge Technology, C5 Consortium, CACI, CAST Software, Caulfield Consulting, Center Circle Consultants, ClearForce, CISCO, Connected Logistics, Covizual, LLC, CTC, Inc., C-TRAC, Cyxtera, Darkblade Systems, Digital Analytics Exchange, LLC, Eggplant, EmeSec Incorporated, Empower Cyber, Ennoble First, Inc., Ernst & Young, GINIA, Inc., GotURSIX, Gritter Francona, Inc., HawkEye 360, Inc., Highlight Technologies, IBM, Info Soft Systems, Inc., InquisIT LLC, Inside Defense, Integrated Systems Solutions, Intelligent Waves, Interloc Solutions, Interloc Solutions, Inc., Juniper Networks, Lavrock Ventures, Lightspeed Technologies, Live Oak Bank, LongView International Technology Solutions, Inc. (LTS), LTaid Corp, Modus Operandi, Inc., Monkton, National Security Technology Accelerator (NSTXL), Navy Cyber Security Division Director, Network Runners, Nissint Technologies, Nokia, NTT DATA Federal Services, Oasys International Corporation, OMNI Technologies, LLC, OneGlobe LLC, Palo Alto Networks, Inc., PatchPlus Consulting, Per Scholas, Petascale Computing, Pillar Global Solutions, Inc., Plateau Inc, Plurilock Security, Proof Ventures, Revolt Cypher, Rigil Corporation, SEI, Sev1Tech, ShouldersCorp, SIE Consulting Group, SIGNAL magazine, SIMS Software, SOSSEC Consortium, Space Enterprise Consortium (SpEC), SpeedShift Ventures, TechTrend, Inc., The Aerospace Corporation, ThunderCat Technology, Toomey Technologies, LLC, TV Worldwide, Ursa Space Systems, Vertosoft, Vintun, Westway Workplace, World Wide Technology

### **Government:**

CIO/G-6 Cybersecurity, Command and General Staff College, Defense Cyber Crime Center (DC3), Dept of the Army Headquarters G-8, DoD, Department of Homeland Security Office of the Venture and Innovation, DTRA / JIDO, Eisenhower Memorial Commission, FMCS, NCS, National Geospatial Intelligence Agency (NGA), Office of the Secretary of Defense, RRTO, The Joint Staff, Treasury, U.S. Air Force, U.S. Army, U.S. Dept. of Energy OSDBU, U.S. Naval Research Laboratory, U.S. Navy, Veterans Affairs

### **Thank you to our sponsors:**

- [CACI](#) – Nancy Peters
- [Empower Cyber](#) – Barbara Bridges
- [Highlight Technologies](#) – Rebecca Andino
- [SIGNAL Magazine](#) – Bob Ackerman
- [TV Worldwide](#) – Dave Gardy



**Don't forget to stop by and chat with our exhibitors:**

- [US Department of Energy, OSDBU](#) – Kent Hibben
- [Eggplant](#)
- [ClearForce](#)
- [Interloc](#)
- [Network Runners](#)
- [Vertosoft](#)
- [Vintun](#)

**Emergency number:**

Should you have any issues, you may text Katie Helwig at 781-258-9168. Or, you can call our service center at 703-631-6158. They can try to email or text.

**Membership Upgrades:**

Let me know if you'd like to expand your market reach by upgrading from an AFCEA individual membership to a corporate membership. Click on "Go AFCEA" for an overview:



See you on Thursday!