## GOVERNMENT BUSINESS DEVELOPMENT ~ CAPITAL PARTNERS ~ POLITICAL INTELLIGENCE

## Elvis Oxley, President

**Elvis Oxley** is President and Founder of Oxley Consulting, LLC, a government business development firm igniting the growth of enterprise businesses. Oxley Consulting (<u>www.governmentcontracting.net</u>) offers its clients a unique hybrid of government business development, capital access, and comprehensive political intelligence strategies. Oxley's clients have achieved success from his consistently innovative results-driven approach and strong relationship management.

Oxley and two partners are currently in the process of applying for a Small Business Investment Company (SBIC) license from the Small Business Administration (SBA). The investment fund will focus on levering another SBA program, the new All Small Mentor Protégé Program (ASMPP), to facilitate more rapid and strategic growth of small business government contractors. Oxley's team will provide strategic business development, and back-office services to portfolio companies.

Prior to establishing his own businesses, Oxley led an influential political think tank and directed marketing communications strategies for a large multi-national telecom, enterprise businesses and non-governmental organizations.

He is an active member of the US Chamber of Commerce Procurement Council, Columbia Lighthouse for the Blind Advisory Board, Sons of The American Legion Post 24, Boy Scout Pack 624, and the Downtown International Club DC (co-founder). Previously he has been party to the International Stability Operations Association, Public Relations Society of America, American Society for Association Executives, and the American Marketing Association (DC chapter; Raleigh past-president).

BA ~ The University of North Carolina at Chapel Hill (1995) Certificate ~ American University ~ Public Affairs and Advocacy Institute (2003) MBA ~ The George Washington University (2008)

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