



Robert (Rob) Stewart, Jr. (TS/SCI – Active)

Executive Leader of Acquisition / Procurement

Multi-Billion Dollar Acquisitions – Deal Making & Closing – Small Business
Transformation Guru / Results Driven Professional
Subject Matter Expert on Federal Procurement – Acquisition & Contracting
Executive Coach / Instructional Design Expert

Arlington, VA | 202-997-8183 | rob@federalgovernmentexperts.com

www.linkedin.com/in/robert-rob-stewart-jr

Master of Arts, Business
(Global Market Solutions)

Bachelor of Public
Administration

Program Management
Professional (PMP)

Defense Acquisition Workforce
Certification

Acquisition Executive Leadership and Expert in Defense Policy on procurement, acquisition, and contracting. Skilled in overall business leadership of acquisition operations management for multi-billion dollar portfolio of goods/services.

Transforms organizations through providing process oversight and administration, while leaning out waste, increasing productivity, and gaining net efficiencies. Repeatedly called upon to lead change as military officer, senior government civilian, and private sector.

Strong program and project management experience with Master of Business Administration (MBA) focused on Global Market solutions. Committee On Foreign Investment US (CFIUS) functional subject matter expert.

CAREER HIGHLIGHTS

- ★ **President & CEO of Federal Government Experts, LLC** - highly technical business consulting practice that specializes in the development and growth of companies across the Defense Industrial Base. Subject matter experts in federal procurement, process development & implementation, business intelligence & analytics & CFIUS.
- ★ **Took over and dramatically re-vectored direction of struggling U.S. Department of Defense's Mentor-Protégé Program** where prior manager had been indicted on criminal charges and program was in jeopardy of being cancelled by Congress. Calmed chaotic environment and formed long-term strategic plan with accountability metrics. Within 3 years, office is now on course to increase number of participating firms four-fold. Congress reauthorized program for another 3 years and requested to collaborate with Small Business Administration to penetrate more small businesses throughout USA.
- ★ **Revamped procurement process directly affecting over 150k defense acquisition professionals,** 50 heads of contracting activities, and 40 major defense acquisition programs executive officers and direct reporting program managers executing \$200B+ in service contract obligations annually, as well as Congressional staff members, Government Accountability Office, service components, defense agencies, private contractors, vendors, service providers, and lobbying groups. Effort led to numerous acquisition efficiencies gained. \$19B+ was set aside in FY2015 for socio-economically disadvantaged small business concerns.
- ★ **Turned around diverse unit with poor reputation through applying accountability/metrics, goals, mentorship, and training events.** Greatly improved morale and unit's production. Results-driven leadership professional who led numerous individuals interests to become part of unit. Received recognition of *"Lt Stewart builds leaders of morale character because he exudes leadership from his pores and is motivated to drive everyone into excellence!"*
- ★ **Hand-picked by Assistant Secretary of the Navy for Research, Development, and Acquisition to turnaround service component's internal management controls.** Led elite team of Subject Matter Experts from diverse socio-economic backgrounds in performing gap/root cause analysis. Developed, implemented Audit Inspection Division with concentration on facilitating review of multi-award, multibillion dollar contracts and design mechanisms to prevent pervasive fraud, waste and abuse.