



J. William (Bill) Weinberg

Head of Contracting Activity

**Assistant Administrator for Contracting and
Procurement**

Transportation Security Administration

J. William (Bill) Weinberg spent over 32 years in highly complex acquisition roles within the U.S. Departments of Defense, Homeland Security and Commerce solving program issues and budget challenges through innovative acquisition solutions. He returns to federal service as Assistant Administrator for Contracting and Procurement and Head of the Contracting Activity at the Transportation Security Administration. He had retired from federal service in 2018 as a member of the Senior Executive Service.

As Managing Director, Federal Practice, Mr. Weinberg brought his years of federal acquisition experience and strategic leadership to Guidepost Solutions. He provided expert advice in navigating the complex world of government procurement.

Prior to joining Guidepost Solutions, Mr. Weinberg was the Director of the Office of Acquisition Management at the Department of Homeland Security (DHS) U.S. Immigration and Customs Enforcement where he led an authorized workforce of 184 employees, contracting officers and program analysts, and managed the execution of over 8,000 transactions exceeding \$2.7 billion. During his tenure with DHS, where he served in a variety of management and leadership positions, Mr. Weinberg successfully led acquisition reform efforts for the \$2B detention and removal services enterprise to improve the Department's services and lower expenses. He also oversaw the acquisitions for several major information technology enhancement initiatives, most notably the replacement of the legacy TECS case management system for Homeland Security Investigations.

Mr. Weinberg spent part of his career serving in the U.S. Patent and Trademark Office as Director of Procurement. He is credited with implementing multiple modernization efforts for major information technology platforms. Under his leadership, the agency transformed into a customer-focused procurement office responsible for the execution of more than 2,500 transactions exceeding \$600 million annually.

Mr. Weinberg also served in the Department of the Navy, at the Naval Sea Systems Command where he was responsible for acquisition program efforts for multiple major weapons systems and developing innovative acquisition strategies to meet emerging program needs.