Army Telecommunications Division (ATD)
Overview

Information Exchange Forum
Session: 2
Telecommunications

Jack Ratliff
Army Telecommunications Division, NETCOM 9th SC (Army)
MISSION STATEMENT

❖ Manage Army’s Worldwide Long-Haul Telecommunications Program; Includes Circuit Ordering, Billing and Inventory of Services

❖ NETCOM Technical Arm Supporting G8’s Long-Haul Reimbursable Fund Program for Telecommunication Services Acquired through DISA

❖ Support G4’s Army CONUS Local Leased Telephone Services Consolidated Contracts; Develop Acquisition Requirements Packages, IGCE, and PWSs

❖ Establish and Administer Blanket Purchase Agreements for Army-wide Procurement of Handheld Cellular and Wireless Services, Devices, and Accessories

ATD Supports GNEC Strategic Goals; Deliver Global Network Services and Engineering/O&M a Theater Based Global Network Enterprise
ATD Organization Structure

ACofS G3

Chief ATD G34

24 Auth Direct DAC: 24 Filled
6 Auth Contractors: 6 Filled

ACofS G8

Long-Haul Communications Branch Chief

Base Communications Branch Chief

Long-Haul Financial Management Branch Chief

Financial Management Team
Long-Haul Communications Branch

- INMARSAT/Iridium
- DRSN/DSN/JWICS
- NSEP/TSP
- NIPRNET/SIPRNET
- DISN Customer Forum
- Manage DISN Subscription Services
- Inventory of Services
- Connection Approval Process (CAP)
- New Service Accreditations
- Commercial Satellite Services
- DVS-G
- TR Validation

Manage the Army's Worldwide Long-Haul Program
Long-Haul Communications Branch

- BRAC 2005
- GIG Waivers
- MARS/HF
- DISN Transitions – Tech Refresh
- DISN Access Circuit
- COMSAT Airtime for Training
- Last Half-Mile Circuit Installation
- OEF/OIF Commercialization

2011-08-23 (1445-1600)// Army Telecommunications Division
IEF Session: 2, NETCOM/9th SC(A)
Base Communications Branch

Telephone Service
Consolidated Contracts

- Average Cost Savings of 31%
- One Vendor
- Stabilization of Prices
- Dial Tone, 800, 911, ISDN
- 120 Locations Completed

Cellular/Wireless Blanket
Purchase Agreements (BPAs)

- Enterprise Wide Purchase Agreements
- Economy of Scale
- Electronic Vendor Quotes
**“SAVING THE WAR FIGHTER DOLLARS”- Recent Examples:**

- **NGIC**
  Consolidated telephone service contract: $20K annual savings
- **Fort Greely**
  Consolidated telephone service contract: $88K annual savings
  (Starting 3rd Round)
- 100% of Installations Completed
- **Fort Buchanan, PR**
  Consolidated telephone service contract: $92K annual savings
- **Detroit Arsenal**
  Consolidated telephone service contract: $404K annual savings
- **WSMR**
  Consolidated telephone service contract: $22K annual savings
- **Fort Wainwright**
  Consolidated telephone service contract: $177K annual savings
- **Fort Knox**
  Consolidated telephone service contract: $159K annual savings

**Total BASECOM Program Savings:**
- 3rd round annualized savings to date: $4.05M
- 3rd round out year cost avoidance: $16.2M
- Total savings/avoidance all rounds: $108.8M
“WIRELESS BPA SAVINGS” – Recent Examples:

Blanket Purchase Agreements (BPAs) provide a full range of wireless devices with an average cost savings of 20%.

**Total BPA Savings:**
- FY10 savings: $3.8M
- 5-Year Savings: $14.2M

U.S. Army Forces Command (FORSCOM) FY10 Savings: $1.1M

U.S. Army Training and Doctrine Command (TRADOC) FY10 Savings: $1.4M

Fort Bragg FY10 Savings: $839K

Fort Leonard Wood FY10 Savings: $207K
Base Communications Branch

Army’s FTS2001/Networx Services

- FTS2001 Manager
- Long-Distance, 800, Frame Relay, Virtual on Net
- TR via DISA/DITCO
- Verizon (MCI), Sprint, and AT&T
- Expires Dec 06 (Bridge Contract – Jun 2012)
- Transitioning to Networx

Telephone Bills Reconciliation

- Analyze and Validate Telephone Bills
- Match Existing Services to Monthly Bills
- Reconcile Discrepancies
- Pursue Credits
- Verify Bill Correction
New Information Exchange Bits & Bytes

★★ Commercial SATCOM – New contracts ordered under GSA through DISA requires customers to MIPR funds directly to DISA – no TR. Contracts still under the DSTS-G still come through NETCOM

★★ Expired Communication Service Authorizations (CSA) – ATD working with DISA to identify expired CSAs and validate renewals with customers

★★ Last Half Mile Circuit Installations – Now centrally funded by Army CIO/G6; doesn’t require reimbursement by customers

★★ Wireless Expense Management (WEM) Portal – One stop-shop for wireless services; ordering, inventory, invoicing, and optimization of service plans

★★ Networx Data Services – DoD data services contract awarded. Now a DISA provisioning option along with DATS contract

★★ AR 25-1 – Long-Haul and Base Communications policies moving to AR 25-XX (Telecommunications and Unified Capabilities)

★★ Crypto O&M – DISA will O&M crypto shipped from DISA warehouse to site
# Long-Haul Communications POCs

**Branch Chief:** 312-879-8101

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<th>Service</th>
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**Commercial Area Code/Prefix:** 520/538
# BaseCom POCs

**Branch Chief:** 312-879-8101

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<th>Consolidated Contracts</th>
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**Commercial Area Code/Prefix:** 520/538
Customer Requests Service via DDOE

Customer Submits Funding If Required

DISA Engineers Solution; Provides Costs (NRC/MRC)

ATD Tech Mgr Reviews / Validates Customer Request

TCOSS
- Funding Validation
- MIPR Processed
- AFO Approves TR
- PDC mapped to MIPR
- TIBI Billing Data for active services
- AFO / IT
  - Validates Data
  - Invoice Customer

LHFMD Provides Customer Invoice / Quarterly Letter

LH FMD Receives/Processes Customer MIPR

TIBI

STANFINS

GFEBS

ATD – Army Telecommunication Directorate
AFO – Army Financial Officer
DISA – Defense Information Systems Agency
DDOE – DISA Direct Order Entry
GFEBS – General Fund Enterprise Business System
LHFMD – Long Haul Financial Management Division
MRC – Monthly Reoccurring Charge
NRC – Nonrecurring Charge
STANFINS – Standard Army Finance System
TIBI – Telecommunications Inventory Billing Information
TR – Telecommunication Request