

# Brent Ahlers



Brent Ahlers is a Client Director & Team Leader for Gartner, responsible for marketing and business development activities for the Air Force. He is a 2004 graduate of Miami University's Richard T. Farmer School of Business and a 2011 graduate of Indiana Wesleyan University where he earned a Master of Science degree in Management.

Brent started his career working for American General Financial Services as a Branch Manager in 2004, where he was a Best Operator 3 years in a row. Brent was responsible for 5 associates and over \$1M in receivables. In 2007, Brent joined LexisNexis as a Business Development Specialist (BDS). In his five year tenure at LexisNexis, he was promoted three times from BDS, to Account Executive, to Strategic Account Manager to Strategic Sales Executive.

He spent his last 3 years working with the Department of Defense and the Intelligence Community. Brent provided these agencies with access to the most accurate and comprehensive information on U.S. individuals and businesses to analyze billions of authoritative sources to quickly transform data into actionable information. This included data analytics, investigative and identity management and fraud solutions.

In 2013, Brent became an Account Executive at Gartner providing research and advisory services to the Department of the Air Force. In 2015, he was promoted to Senior Account Executive. In 2017, he was promoted to a Client Director and Team Leader. Brent currently supports clients across the AF Enterprise including AFMC, AFLCMC and AFRL.

Brent is an avid member of AFCEA and is the Regional Young AFCEAN for the Midwest Region. He has taken several leadership positions in the Dayton-Wright AFCEA chapter including chairing the annual Valentine's Ball and chairing the Young AFCEAN's. He is currently the Vice President of Programs.

Brent is also very involved in the Dayton community and volunteers with numerous organizations. He is a member of the Associate Board- Boonshoft Museum of Discovery and an officer for the Clearcreek Youth Soccer Association. Brent was recently recognized as one of Dayton's 40 under 40 winners.