Ashley Nichols has over 20 years of experience in new business development and operations. As Highlight's VP for Corporate Strategy and Development, she provides leadership and guidance to the strategic planning, capture, business development, and proposal aspects of the business. Prior to joining Highlight she was at CACI for 20 years, starting in strategic proposals and ending her tenure as Director of Federal Civilian Enterprise IT, managing an Infrastructure and DevOps portfolio across several civilian agencies including the Department of State, USAID, PBGC, and the EPA.