

March 12, 2024 Reston, Virginia



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Beyond SBIR

(Small Business Innovation Research)



Beyond SBIR

Track 3: Special Sessions

March 11-12, 2024 **Hyatt Regency** Reston, Virginia



Meet your Panel

Introductions

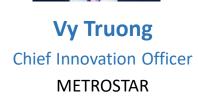


Anitha Raj President, ARAR Technology Co-Chair, AFCEA Technology Committee

Moderator



Nikhil Shenoy CEO, Colvin Run Networks AFCEA Technology Committee





Bill Nickerson Vice President of Government **Programs** THE DEI GROUP



Ben Schrag, Ph.D. SBIR/STTR Program Director U.S. National Science Foundation



Erick Page-Littleford Acting Director and Program Manager, SBIR/STTR U.S. Small Business Administration



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Today's Mission

Bridging the gap between prototypes and production/commercialization with Federal funding strategies, founded in the SBIR program.

Our Flight Plan

- ✓ Introductions
- Transitioning Beyond SBIR
- Collaboration, Partnerships, and Federal Programs
- Navigating the Federal Landscape in Parallel with Commercial Funding
- Wrap up



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SBIR at a Glance

Participation with America's Seed Fund is based on a three-phased process:



Proof-of-Concept

6–12 months \$50,000–\$300,000

Technology Development

24 months \$400,000–\$2 million

Commercialization

Unlocks sole source access to the \$650 billion federal contracting marketplace

TECHNET Thankyou

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