



Tom is an Operating Partner with Blu Venture Investors, a seed to early stage investor partnership focused on cybersecurity, B2B SaaS, AI and digital health.

Tom pulls together management, strategy and BD experience to scale performance and growth improvement for innovative companies. He has 20+ years at start-up, small, mid-tier and large technology and IT services companies, including CACI, SERCO, CGI, ICF, DMI, GDIT, PEC Solutions. At these companies, Tom has worked with early stage, innovation, emerging tech partners to open up, acquire and grow new business lines, leveraging the latest disruptive technologies and provide

nationwide, innovative programs that deliver critical services to businesses, citizens and communities. Tom is a former U.S. State Department Foreign Service Officer, and also served at the Executive Office of the President as Senior Trade Policy Adviser and Negotiator. His undergraduate degrees are from the University of California at Berkeley, and his Masters's Degrees are from the University of Pennsylvania.